



SCHEDULE

Marine Insurance Education Programme

2017-2018

(content may be revised)

The Nordic Association of Marine Insurers

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SESSION 1: Introduction and Reinsurance

Wednesday 30 – Thursday 31 August 2017

Location: Scandic Hotel Solli, Parkveien 68, Oslo

Day 1, Wednesday 30 August

Business context

- 1030 Welcome and introduction
Helle Hammer (Cefor)
- 1145 Historic review of marine insurance needs and products
Teacher: Ole Wikborg (NHC)
- 1245 Risk & Risk Assessment
Teacher: Nick Coleman (Gard)
- 1315 Lunch**
- 1400 Risk & Risk Assessment
Teacher: Nick Coleman
- 1515 Market structure
Types of cover
Teacher: Ole Wikborg
- 1700 Maritime stakeholders & framework
Teacher: Helle Hammer
- 1730 End of day I**
- 1900 Dinner**

Day 2, Thursday 31 August

Reinsurance

0900 Reinsurance; why do companies use reinsurance, different types of reinsurance

Teacher: Roar Rasten (Gard)

1200 Lunch

1245 Reinsurance in practice and the impact of reinsurance

Teacher: Roar Rasten

1600 End of Session I

SESSION 2: Maritime & Marine insurance law

- based on the Nordic Marine Insurance Plan, Part 1

Wednesday 25 – Friday 27 October 2017

Location: Scandic Hotel Solli, Parkveien 68, Oslo

Day 1, Wednesday 25 October

Maritime law

- 1030 Introduction to maritime law
Teacher: Andreas Meidell (Advokatfirmaet Thommessen AS)
- 1130 Collision liability
Case study
Teacher: Andreas Meidell
- 1230 Lunch**
- 1315 Cargo claims
Case study
Teacher: Andreas Meidell
- 1515 Pollution liability
Case study
Teacher: Andreas Meidell
- 1700 Claims handling & Sum up
Teacher: Andreas Meidell
- 1730 End of Day I**

Day 2, Thursday 26 October

Marine insurance law

- 0900 Legal basis / Sources of law
 The insurance contract – Parties
 The scope of the insurance, insurable interest and insurable value
 Teacher: *Roar Sanden (NHC)*
- 1000 The risks undertaken and the line between marine and war perils
 Teacher: *Anders W. Færden (Wikborg, Rein & Co. Advokatfirma)*
- 1030 Causation and loss
 Burden of proof
 Combination of perils
 Teacher: *Roar Sanden*
- 1100 Duties of the assured
 Teacher: *Anders W. Færden*
- Alteration of the risk
 Special rules
 Teacher: *Roar Sanden*
- 1230 Lunch**
- 1315 Case study – M/T Unfortunate
 Teachers: *Roar Sanden & Anders W. Færden*
- 1630 End of day 2**
- 1900 Dinner**

Day 2, Friday 27 October

- 0830 Identification
 Teacher: *Anders W. Færden*
- 0930 Measures to avert or minimise the loss (Sue and labour)
 Teacher: *Roar Sanden*

- I030 Liability of the assured to third parties
The sum insured as the limit of liability for the insurer
Teacher: Roar Sanden
- I130 Settlement of claims
Teacher: Anders W. Færden
- I230 Lunch**
- I315 Practical handling of third party liability claims
Teacher: Roar Sanden
- I400 Co-insurance
Teacher: Roar Sanden
- I430 Claims leader
Teacher: Anders W. Færden
- I500 End of Session 2**

SESSION 3: Underwriting and Risk Assessment

Wednesday 15 – Friday 17 November 2017

Location: Scandic Hotel Solli, Parkveien 68, Oslo

Day 1, Wednesday 15 November

- 1100 Understanding risk assessment and risk awareness and how we use it in everyday life
Knowing how to work with risk assessment – knowing which factors are important when assessing risk. Knowing vessel specific risk factors.
Knowing how to assess risk and what we can learn from historic data.
Knowing the difference between fleet and portfolio specific risk.
Understanding how burning cost analysis is used.
Teachers: Erik Lund & Ludvig Nyhlén (The Swedish Club)
- 1245 Lunch**
- 1330 Understanding what an insurance policy is and how it is structured
Knowledge about different international conditions. Knowing the broker's role in the process. Knowing how the discovery process leading up to a quote works.
Practicing skills and knowledge in the context of a fleet enquiry.
Underwriting; what an underwriter does
How is underwriting structured?
Underwritings' relation to the conditions
The broker's role in underwriting
Teachers: Erik Lund & Ludvig Nyhlén
- 1700 End of day I**

Day 2, Thursday 16 November

- 0900 Hull and Machinery
Able to identify and understand the main objectives about H&M
Able to identify H&M request and say something about the quality
Able to structure the received information in order to take an underwriting decision
Able to work on a quote
Understand different pricing elements
Able to early identify unprofitable clients and suggest loss prevention measures
Teachers: *Bjørn Skaar and/or Tron Nummedal (Skuld Marine Agency / SMA)*
- 1230 Lunch**
- 1315 Hull and Machinery - cont'd
Teachers: *Bjørn Skaar and/or Tron Nummedal*
- 1415 War Risks Insurance
Maritime Security update
Teacher: *Freddy Furulund (DNK)*
- Understand the principles of the war risk cover under the Plan
Teacher: *Anders Hovelsrud (DNK)*
- 1630 End of day 2**
- 1900 Dinner**

Day 3, Friday 17 November

- 0900 Loss of Hire
Teacher: *David Syvertsen (Norwegian Hull Club)*
- 1200 Lunch**
- 1245 Builders' risks
Understand the need for builders' risks insurance
Knowledge of the builders' risks markets & players, underwriting issues
Coverage issues, basis NMIP
Teacher: *Knut Morten Finckenhagen (Gard)*
- 1500 End of Session 3**

SESSION 4: Marine claims

Wednesday 24 – Friday 26 January 2018

Location: Scandic Hotel Solli, Parkveien 68, Oslo

Day 1, Wednesday 24 January

1030 Purpose and basic principles of General Average
Where to find them; York Antwerp Rules 1994
Teacher: *Bjørn Slaatten (Average Adjuster)*

1230 Lunch

1315 How to use the General Average rules
Case / exercises
Teacher: *Bjørn Slaatten*

1700 End of day I

Day 2, Thursday 25 January

0900 ...GA continue
Case / exercises
Teacher: *Bjørn Slaatten*

1100 Practical claims handling (LOH and H&M)
The claims handling process - basic principles
Coverage issues to keep in mind
Loss Estimation
Repair specification and tendering, choice of repair yard
(H&M, LOH), incl. relevant Plan provisions.
Case study
Teachers: *Vidar Solemdal & Sveinung Måkestad (Gard)*

1300 Lunch

- 1345 Introduction to salvage
Principles of salvage
Salvage contracts
LOF / SCOPIC
Case studies
Teacher: Vidar Solemdal
- 1530 H&M insurance under the Plan
Objects insured
Total Loss
Teacher: Sveinung Måkestad
- 1630 End of day 2**
- 1900 Dinner**

Day 3, Friday 26 January

- 0900 H&M insurance under the Plan (cont'd)
Damage to ship (cont'd)
Liability by Collision and Striking
Collision settlement principles
Teacher: Sveinung Måkestad
- 1215 Lunch**
- 1300 Collision Cont'd
- 1330 Loss of Hire
Teacher: Sveinung Måkestad
- 1500 End of Session 4**

SESSION 5: Protection and Indemnity

Wednesday 14 – Friday 16 March 2018

Location: The Swedish Club, Gullbergs Strandgata 6, Gothenburg

Day 1, Wednesday 14 March

- 1000 Introduction
Basic understanding of the P&I risks covered, and how P&I risks are assessed in practice.
Teacher: André Kroneberg (Gard)
- 1100 The underwriting process
Teacher: André Kroneberg
- 1230 Lunch**
- 1330 The underwriting process
Teacher: André Kroneberg
- 1430 International Group and the pooling system
Teacher: Lars Nilsson (The Swedish Club)
- 1530 Pollution liability
Understand the various international/national legal regimes governing shipowners' liability for pollution
Teacher: Marcus Lindfors (The Swedish Club)
- 1700 End of day 1**

Day 2, Thursday 15 March

- 0900 Pollution liability
Understand various international/national legal regimes governing ship owner's liability for pollution, and P&I cover in relation thereto.
How clubs work in major pollution incidents.
Teacher: Marcus Lindfors

- 1000 Cargo
Legal background for cargo liabilities
P&I rules
Handling cargo claims
Teacher: *Maria Berndtsson (The Swedish Club)*
- 1200 Lunch**
- 1300 Cargo
Workshop
Teacher: *Maria Berndtsson*
- 1400 Personal injury
Who is covered under the P&I insurance?
What is the nature of the cover provided under the P&I insurance?
Teacher: *Birgitta Hed (The Swedish Club)*
- 1500 Personal injury
What determines the extent of cover?
Teacher: *Birgitta Hed*
- 1600 Personal injury
Workshop: Practical application of contracts of employment
Teacher: *Birgitta Hed*
- 1700 End of day 2**
- 1900 Dinner @ Ritz**

Day 3, Friday 16 March

- 0900 Striking claims;
RDC and FFO Interface H&M / P&I
Teacher: *Fredrik Doksrød Olsen (Gard)*
- Salvage and General Average from a P&I perspective;
Salvage Convention, Lloyds Open Form, SCOPIC, York Antwerp rules,
P&I rules
Teacher: *Fredrik Doksrød Olsen*
- 1000 Wreck removal;
Interface H&M / P&I, P&I rules, Conventions,
Teacher: *Fredrik Doksrød Olsen*

Limitation of liability and forum shopping; LLMC '76 and '96

Teacher: Fredrik Doksrød Olsen

1130 Introduction to Defence cover

Teacher: Fredrik Doksrød Olsen

1200 **Lunch**

1300 Casualty Workshop

Teacher: Fredrik Doksrød Olsen

1500 **End of Session 5**

SESSION 6: Cargo, Offshore Energy and Loss Prevention

Wednesday 11 – Friday 13 April 2018

*Location: Codan Forsikring A/S, Auditoriet,
Gammel Kongevej 60, Copenhagen*

Day 1, Wednesday 11 April

Cargo

- 1000 Cargo market – introduction
Principles of cargo underwriting: Risk assessment, critical points, pricing
Teacher: Tomas Rydback (If)
- 1100 Insurance policies: Annual and/or facultative
Insurance conditions: Institute Cargo Clauses and Nordic Conditions; special conditions / commodity clauses and safety regulations/warranties
Teacher: Tomas Rydback
- 1230 Lunch**
- 1315 Transport law – liability and recovery
Liability and principles of conventions and national laws (sea, air, road and rail)
Teacher: Dorrit Næsberg (Codan)
- 1530 Delivery terms / Incoterms. Multilateral clauses vs. domestic clauses
Teacher: Dorrit Næsberg
- 1700 End of day 1**

Day 2, Thursday 12 April

Offshore Energy, incl. the assured's perspective

- 0900 Introduction, About Oil & Gas operations, Applicable law
Teachers: Magne Nilssen (Gard), Jasper Neuteboom (BW Offshore) & Jan-Hugo Marthinsen (Gard)
- 1015 Contracts, Risk management
Teachers: Magne Nilssen & Jasper Neuteboom

- 1155 The Offshore energy market, MOU newbuilds/conversion/upgrades
Teachers: Jan-Hugo Marthinsen & Jasper Neuteboom
- 1230 Lunch**
- 1330 Insurance covers & claims
Teachers: Jan-Hugo Marthinsen, Magne Nilssen & Jasper Neuteboom
- 1450 Workshop
Teachers: Jan-Hugo Marthinsen
- 1700 End of day**
- 1900 Dinner**

Day 3, Friday 13 April

Loss prevention

- 0930 Introduction to Marine Risk
- Statistics & figures P&I/H&M
Teachers: Mikkel Gardner Andersen (Codan Marine) & Joakim Enström (The Swedish Club)
- 1100 Hands on Loss Prevention
- Interactive Root cause analysis
Teachers: Mikkel Gardner Andersen & Joakim Enström
- 1230 Lunch**
- 1330 H&M case studies
Teachers: Mikkel Gardner Andersen & Joakim Enström
- 1445 Home assignment distributed to students
Requirements, clarifications, Q&A
Helle Hammer
- 1500 End of Session 6**